

The First Annual
West Marin
OYSTERFEST
 September 20th, 2026

It is with great pleasure that we invite you to participate in the first West Marin OYSTERFEST to be held on **Sunday from 11 am to 5 pm** 4th Street between A Street and B Street in Downtown Point Reyes. The event is produced by our company, Pacific Expositions, of Mill Valley.

The West Marin OYSTERFEST will be a premier and destination event for West Marin.

It is a classic community event providing many levels of participation for residents, community service groups, sponsors, and you... **the Food Concessionaire**. Preference is given to local oyster farmers, local non-profit organizations, and local specialty food producers.

We are very excited about this year's West Marin OYSTERFEST and are pleased to have you consider participating in this event.

If you have any questions or comments, give us a call at **Pacific Expositions at 415 606-5456** or email: **pacexpos@gmail.com**

**The First Annual West Marin OYSTERFEST
 2026 Food Concession Application**

Business Name: _____

Last Name: _____

First Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____

Cell Phone: _____

Email: _____

Website: _____

Resale # : _____

List Full Menu:

Item: _____ Price: _____

Item: _____ Price: _____

Item: _____ Price: _____

Please list cooking equipment and fuel (Deep Fat Fryer, LPG)

Please verify that you have included all of the following:

- Application Space Fee Signed Release
- 3 Photos of product or link to web site (_____)

Make checks payable to: Pacific Expositions

Email or Mail Application Packet to: pacexpos@gmail.com

Pacific Expositions P.O. Box 315, Mill Valley, CA 9494

For further information please contact us at Pacific Expositions

415 606-5456 • pacexpos@gmail.com • www.pacificexpositions.com

**See other side for Food Concession
 Application Instructions ➡**

- No Alcoholic Beverages or Plastic Water Bottles may be sold.
- Single Space:(10' x 10') - \$500.00, plus 10% of your Gross
- Double Space:(10' x 20') - \$1000.00, plus 10% of your Gross
(Percentages are due the week following the event)
- Additional Space For BBQ or Grill: (5' x 10' is located behind your space (Required for all Grills & BBQ's))

Food Concession Participation Fees: Total Enclosed: _____
(Total should be paid in full with one check.)

- Security/Cleaning Deposit - \$200.00
Separate Check - Refundable, if in compliance with instructions

Total amount \$ _____

Form of Payment:

If paying by Credit Card, a 3.5% convenience fee will be added to the total charged. If paying by check, please mail to us with your application.

- Check #'s _____ Visa MasterCard

Post-dated checks will not be accepted.

Credit Card # _____

CVV # _____ Exp Date _____

Signature _____

For official use only:

West Marin OYSTERFEST

FOOD CONCESSION APPLICATION INSTRUCTIONS / TERMS & CONDITIONS

Please make a copy of these instructions and Terms & Conditions for your records.

Day of Event: The Food Concessionaire is responsible for the set-up and strike of the concession booth and all materials needed for its operation. The Concessioner is responsible to remain within the assigned booth space only. There will be no exceptions. If Concessioner does not follow the rules, this will result in loss of Security/Cleaning Deposit.

Selection: Spaces will be available in 10' x 10' increments and are located in one area on 4th Street. The spaces are up against the curb, facing into the street the street. A separate 5' X 10' space is available for a grill, and other cooking directly behind the 10'X10' Concession Space.

Food Vendor Accounting Form: All Concessionaires are required to complete a Food Vendor Accounting Form following the conclusion of the festival. The form and any payment due must be returned to Pacific Expositions within 7days after the Festival. The amount due is 10% of your Gross, booth fees are not to be deducted.

Security/Cleaning Deposit: Refundable only after the Food Concessionaire's Accounting Form and payment is received by Pacific Expositions, and only if food vendor was in compliance with all instructions.

Beverages: Only Non-Alcoholic beverages may be sold. Sale of Sodas and Juices are permitted. **No plastic water bottles!**

Fire Extinguishers: All Food Concessions that are cooking will require fire extinguisher within reach in the booth. This will be verified by the Point Reyes Fire Department before you are allowed to open for business. The required extinguisher should be a 2A:20 BC or larger.

Power: Super quiet Generators may be considered for some Concessionaires. Please review your power needs with us.

Health Dept.: There will be no Marin Health Dept. involvement or Permits required as this is a one day event.

Flooring & Washing Water: Pacific Expositions advises concessionaires of the Town's concern about grease and cooking materials dripping and spilling on the streets, sidewalks, curbs and gutters causing damage. The West Marin OYSTER FEST requires that all food preparation and food storage areas have a surface placed under them that protects the streets, curbs, gutters, and sidewalks from grease and other cooking materials. Suggested flooring will be tarps under plywood or cardboard.

Composting: Please plan to offer biodegradable serving containers and utensils to your customers. Waste containers for composting food waste will be provided for Concessionaires in each food grouping area.

Clean-up: The concessioner is responsible for cleaning their area and properly disposing of trash, wastewater and grease. The concessioner must provide one trash receptacle for public use at the booth and must keep the receptacles clean and emptied and usable at all times. The booth area must be left clean at the end of each day, including all spills and garbage. Non-compliance will result in loss of Cleaning Deposit.

Insurance: A Certificate of Liability Insurance, naming the West Marin OYSTER FEST and Pacific Expositions. as additional insureds, will be required from all accepted Food Concessionaires.

Please submit your application by June 1st. Initial selections will be made on a first come basis.

Send Signed Application Packet to: Pacific Expositions, PO Box 315 Mill Valley, CA 94942 or pacexpos@gmail.com.

This application does not guarantee your space at this event; there will be a final review process.

FOOD CONCESSIONAIRE RELEASE & HOLD HARMLESS AGREEMENT

This agreement is entered into by and between Pacific Expositions (Producer), and (Presenting Organization) and the Food Concessionaire named below (Concessionaire)

Producer is in the business of providing space at the West Marin OYSTERFEST for the preparation and sale of food products. Producer and Presenting Organization do not participate in the construction, assembly, of the individual Concessionaire's presentation. The Producer, and the Presenting Organization, provides space only at the event.

The Food Concessionaire hereby indemnifies and holds the Producer, its agents, employees and servants and the Presenting Organization, its agents, employees, and servants harmless from any and all claims, including costs and attorney's fees resulting there from, arising out of said Exhibitor's participation in this event. For the purpose of this agreement, the term "participation" shall include, but not be limited to, the delivery of equipment, merchandise, structures and product to their designated location, the set up and display of any such structure, and the dismantling and removal of all such items from the area provided by or through the Producer or its agents, employees and servants and the Presenting Organization or its agents, employees and servants.

I understand that neither Producer or Presenting Organization are responsible for lost, stolen or damaged equipment or merchandise or accident/injury to me or my staff and do hold harmless any of the above individuals or businesses for any and all liability. I have read the Terms & Conditions and will abide by them.

This agreement shall be effective immediately upon execution and shall continue in effect throughout the event period.

Signature: _____ Date: _____

Name (print): _____ Business Name: _____